



MANAGEMENT STUDY CENTRE

[Training Division of Blue Dot Corporate Solutions Pvt. Ltd.]

- an Institute for Development of Human Resources

[ISO 9001:2008 Certified Organisation]

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TENTATIVE TRAINING CALENDAR FOR THE YEAR 2011-12

Sl. No.	Programmes	Venue
<i>April 2011</i>		
1.	Industrial Relations And Discipline – A Paradigm Shift [Including Effective Implementation Of Labour Laws]	CHENNAI
2.	Transition from Indian Accounting Standards to IFRS	CHENNAI
3.	Inventory and Stores Management	CHENNAI
4.	Towards Zero Defects	CHENNAI
5.	Competency Mapping	BANGALORE
6.	Inventory and Stores Management	BANGALORE
7.	Export / Import Documentation and Procedures	MUMBAI
8.	Towards Zero Defects	MUMBAI
9.	Service Tax – Incorporating Changes through Finance Bill, 2011	HYDERABAD
10.	Purchase Management	HYDERABAD
<i>May 2011</i>		
11.	Foreign Exchange Risk Management	CHENNAI
12.	Production Cycle Time Reduction	CHENNAI
13.	Foreign Exchange Risk Management	BANGALORE
14.	Towards Zero Defects	BANGALORE
<i>June 2011</i>		

15.	Service Tax – Incorporating Changes through Finance Act, 2011	CHENNAI
16.	Purchase Management	CHENNAI
17.	Taxation of Business Income and Executive Compensation - Covering Also Amendments Made Through Finance Act, 2011	CHENNAI
18.	Managerial Effectiveness	CHENNAI
19.	Export / Import Documentation And Procedures	CHENNAI
20.	Works Contract, VAT, CST, And Proposed GST (Overview)	CHENNAI
21.	Supervisory Skills Development	BANGALORE
22.	Service Tax – Incorporating Changes through Finance Act, 2011	BANGALORE
23.	Purchase Management	BANGALORE
24.	Export / Import Documentation And Procedures	BANGALORE
25.	Taxation of Business Income and Executive Compensation - Covering Also Amendments Made Through Finance Act, 2011	BANGALORE
26.	Handling Customer Complaints	MUMBAI
27.	Service Tax – Incorporating Changes through Finance Act, 2011	MUMBAI
28.	Taxation of Business Income and Executive Compensation - Covering Also Amendments Made Through Finance Act, 2011	MUMBAI
29.	Works Contract, VAT, CST, And Proposed GST (Overview)	MUMBAI
30.	Executive Time Management	COIMBATORE
31.	Excellence In Negotiation Skills	HYDERABAD
32.	Handling Customer Complaints	HYDERABAD
	<i>July 2011</i>	.
33.	Cost Control And Cost Reduction Techniques	CHENNAI
34.	Inventory & Stores Management	CHENNAI
35.	Personal Assistant & Executive Secretaries	CHENNAI
36.	Excellence In Negotiation Skills	CHENNAI
37.	Handling Customer Complaints	CHENNAI
38.	Inventory and Stores Management	BANGALORE
39.	Excellence in Negotiation Skills	BANGALORE

40.	Personal Assistant & Executive Secretaries	BANGALORE
41.	Handling Customer Complaints	BANGALORE
42.	Cost Control and Cost Reduction Techniques	BANGALORE
43.	Cost Reduction through Better Materials Management	MUMBAI
44.	Letter of Credit Transactions And INCOTERMS 2010 And Critical Operational Issues In Letter of Credit Transactions	MUMBAI
45.	Towards Zero Defects	COIMBATORE
46.	Cost Reduction through Better Materials Management	HYDERABAD
47.	Service Tax	HYDERABAD
	<i>August 2011</i>	
48.	Reducing Overdue Outstandings and Credit Management	CHENNAI
49.	Cost Reduction Through Better Materials Management	CHENNAI
50.	Transition from Indian Accounting Standards to IFRS	CHENNAI
51.	Finance for Non-Finance Executives	CHENNAI
52.	TAXATION OF BUSINESS INCOME – Covering Also Executive Compensation	CHENNAI
53.	Arbitration on Contractual Disputes	CHENNAI
54.	SERVICE TAX- Including Service Tax Credit Mechanism	CHENNAI
55.	CENTRAL EXCISE – Covering also the Budget Changes	CHENNAI
56.	Cost Reduction Through Better Materials Management	BANGALORE
57.	SERVICE TAX- Including Service Tax Credit Mechanism	BANGALORE
58.	Transition from Indian Accounting Standards to IFRS	BANGALORE
59.	Practical Issues in Tax Deducted At Source (TDS)	BANGALORE
60.	Reducing Overdue Outstandings and Credit Management	BANGALORE
61.	Customs Valuation Law – Rules and Compliances	MUMBAI
62.	Excellence in Negotiation Skills	MUMBAI
63.	Inventory & Stores Management	MUMBAI

64.	Supervisory Skills Development	HYDERABAD
65.	Value Added Tax	HYDERABAD
66.	Foreign Trade Policy	HYDERABAD
67.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	COIMBATORE
	<i>September 2011</i>	
68.	INTERNAL AUDIT – With Special Emphasis On Application Of STATISTICAL AND SAMPLING TECHNIQUES	CHENNAI
69.	Vendor Management and Sub-contracting Systems	CHENNAI
70.	(a) FOREIGN TRADE POLICY, 2011 –12, (b) Customs Law Procedures/Cenvat Aspects concerning Ex-Im Policy & (c) Banking Aspects on Imports and Exports	CHENNAI
71.	LEGAL ISSUES IN SALES TAX	CHENNAI
72.	“5S” HOUSE – KEEPING	CHENNAI
73.	FAILURE MODE AND EFFECTS ANALYSIS (FMEA)	CHENNAI
74.	Contracts Management	BANGALORE
75.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	BANGALORE
76.	Vendor Management and Sub-contracting Systems	BANGALORE
77.	Contracts Management	MUMBAI
78.	Letter of Credit Transactions and UCP 600	MUMBAI
79.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	MUMBAI
80.	Cost Reduction through Better Materials Management	COIMBATORE
81.	Letter of Credit Mechanism And UCPDC ICC 600	HYDERABAD
82.	Effective Written Communication Skills	HYDERABAD
	<i>October 2011</i>	
83.	LETTER OF CREDIT MECHANISM – Documentation and Procedures	CHENNAI
84.	SUPERVISORY SKILLS DEVELOPMENT	CHENNAI
85.	PURCHASE MANAGEMENT – INCLUDING PRACTICAL EDUCATION THROUGH COMPUTERS	CHENNAI

86.	Effective Communication Skills – Oral and Written	CHENNAI
87.	INDUSTRIAL RELATIONS, AND DISCIPLINE – A PARADIGM SHIFT [INCLUDING EFFECTIVE IMPLEMENTATION OF LABOUR LAWS]	CHENNAI
88.	Letter of Credit Mechanism And UCPDC ICC 600	BANGALORE
89.	Stores and Warehouse Management	BANGALORE
90.	Finance for Non-Finance Executives	BANGALORE
91.	Vendor Management and Sub-contracting Systems	MUMBAI
92.	Value Added Tax	MUMBAI
93.	Role Excellence and Professional Development for Personal Assistants and Executive Secretaries	MUMBAI
94.	Inventory And Stores Management	HYDERABAD
<i>November 2011</i>		
95.	INFORMATION SYSTEMS AUDIT	CHENNAI
96.	EXCELLENCE IN NEGOTIATION SKILLS	CHENNAI
97.	INTER – SECTORAL CREDIT (Under CENVAT Credit Rules, 2004)	CHENNAI
98.	Handling Customer Complaints	CHENNAI
99.	SERVICE TAX – Covering also the recent Service Tax notifications	CHENNAI
100.	HOW TO REDUCE COST OF FINANCE	CHENNAI
101.	ARBITRATION ON CONTRACTUAL DISPUTES (Covering the law and procedure to be followed for resolving commercial disputes through Arbitral Proceedings)	CHENNAI
102.	EXECUTIVE TIME MANAGEMENT	CHENNAI
103.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	BANGALORE
104.	Practical Issues In TDS And Fringe Benefit Tax	BANGALORE
105.	Handling Customer Complaints	BANGALORE
106.	Supervisory Skills Development	BANGALORE
107.	Fringe Benefit Tax and TDS	MUMBAI
108.	Export Related Excise / Service Tax	MUMBAI
109.	Inventory and Stores Management	COIMBATORE
110.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	HYDERABAD

111.	Role Excellence and Professional Development for Personal Assistants and Executive Secretaries	HYDERABAD
112.	International Financial Reporting Standards	HYDERABAD
	<i>December 2011</i>	
113.	Inventory & Stores Management	CHENNAI
114.	Role Excellence: Personal Assistants and Executive Secretaries	CHENNAI
115.	NEW FOREIGN TRADE POLICY 2011-12	CHENNAI
116.	SUPERVISORY SKILLS DEVELOPMENT	CHENNAI
117.	Inventory & Stores Management	BANGALORE
118.	Personal Assistants and Executive Secretaries	BANGALORE
119.	Works Contracts Related VAT / CST Acts	MUMBAI
120.	Export-Import – Documentation & Procedures	MUMBAI
121.	Service Tax - Covering Also Amendments Made Through Finance Act 2009	MUMBAI
122.	Effective Communication Skills	COIMBATORE
123.	Cost Reduction through Better Materials Management	HYDERABAD
124.	Works Contracts Related VAT / CST Acts	HYDERABAD
	<i>January 2012</i>	
125.	Cost Reduction Through Effective Materials Management	CHENNAI
126.	Reducing Overdue Outstandings And Credit Management	CHENNAI
127.	Select Accounting Standards	CHENNAI
128.	SERVICE TAX – Covering also the recent Service Tax notifications	CHENNAI
129.	EFFECTIVE COMMUNICATION SKILLS	CHENNAI
130.	International Financial Reporting Standards	BANGALORE
131.	Value Added Tax	BANGALORE
132.	Cost Reduction Through Effective Materials Management	BANGALORE
133.	Fringe Benefit Tax and Tax Planning for Executive Compensation	MUMBAI
134.	Cost Reduction through Effective Materials Management	MUMBAI

135.	Fringe Benefit Tax And T.D.S.	HYDERABAD
136.	Excellence in Negotiation Skills	HYDERABAD
<i>February 2012</i>		
137.	TAX PLANNING FOR EXECUTIVE COMPENSATION – Including the latest amendments relating to Deduction of Tax at Source (TDS)	CHENNAI
138.	LETTER OF CREDIT MECHANISM – Documentation and Procedures	CHENNAI
139.	Team Leadership Skills and Team Building	CHENNAI
140.	Purchase Management	CHENNAI
141.	LETTER OF CREDIT MECHANISM – Documentation and Procedures	BANGALORE
142.	Purchase Management	BANGALORE
143.	Fringe Benefit Tax And Tax Planning for Executive Compensation	BANGALORE
144.	Value Added Tax	MUMBAI
145.	Inventory & Stores Management	MUMBAI
146.	Letter of Credit Mechanism And UCPDC ICC 600	MUMBAI
147.	Contracts Management	MUMBAI
148.	Role Excellence and Professional Development for Personal Assistants and Executive Secretaries	MUMBAI
149.	Service Tax And VAT	HYDERABAD
150.	International Financial Reporting Standards	HYDERABAD
<i>March 2012</i>		
151.	Budget Changes on Central Excise and Service Tax	CHENNAI
152.	Budget Changes on Central Excise and Service Tax	MUMBAI
153.	Budget Changes on Central Excise and Service Tax	HYDERABAD

Note: The above programmes are subject to changes